THE WELINK.CARE LABEL HAS BEEN AWARDED TO

Sclépios I.A

ON THE 9TH OF FEBRUARY 2024

WITH THE HIGH DISRUPTION SCORE OF 77 %

WeLink.Care Label

Dr. Thierry Vermeeren, CEO

The WeLink.Care label uses a composite index scoring the disruption value of a digital solution use case in the daily health practice.
Our expert team has reviewed the preselected digital solution with a set of 35 points of measure, based on interviews, documents research and analysis.

SCLEPIOS RECEIVES THE WELINK.CARE LABEL

Introduction

The WeLink.Care Label has been awarded to Sclepios, recognizing its significant potential to improve healthcare practices through its innovative AI-driven solution. Sclepios has demonstrated clear alignment with the WeLink.Care evaluation framework, meeting rigorous standards for disruptive impact, user experience, and practical integration in healthcare settings. This label underscores the solution's ability to address pressing challenges in administrative processes and clinical efficiency while upholding data security and user-centric design.

About the WeLink.Care Label

The WeLink.Care Label was established to identify and promote groundbreaking digital health solutions capable of transforming healthcare practices. Originating during the COVID-19 crisis in 2020, the label emerged as a response to the urgent need for effective, scalable eHealth solutions. Its success led to the development of a systematic, scientific evaluation framework to assess innovation, usability, and economic impact across various domains of healthcare. Through a combination of expert analysis, user interviews, and document-based evaluations, the WeLink.Care Label provides healthcare professionals, institutions, and decision-makers with a reliable benchmark for identifying high-potential digital tools. The label focuses not only on technical innovation but also on tangible improvements in healthcare workflows, patient outcomes, and professional satisfaction. It serves as a trusted indicator of quality, scalability, and impact for stakeholders across the healthcare continuum. The WeLink.Care evaluation methodology relies on a structured, multi-dimensional analysis of solutions. By assessing over 50 data points, the process ensures comprehensive insights into the business model, solution maturity, ability to change practices, and user experience. Solutions awarded the label are positioned to drive meaningful advancements in healthcare while addressing real-world challenges faced by providers, patients, and institutions.

The Evaluation Process

The WeLink.Care evaluation process is a rigorous, expert-driven framework designed to assess the transformative potential of digital health solutions. It ensures each awarded solution meets high standards for disruption, usability, and real-world impact. The process begins with a review of company-provided documentation, focusing on technical capabilities, objectives, and integration potential. For Sclepios, emphasis was placed on its AI-driven ability to streamline hospital workflows, automate diagnostic coding (ICD-10), and improve billing accuracy. This is followed by expert-led interviews with company representatives to clarify operational details, security compliance (HDS and ISO 27001), and business model scalability. Solutions are assessed across five core dimensions: Business Model, Solution Maturity, Change of Practices, and User Experience. Each dimension comprises specific criteria, evaluated using a binary or scaled scoring system. For Sclepios, the evaluation highlighted its capacity to save clinician time, improve data quality, and integrate seamlessly into hospital systems. Findings are consolidated into a scorecard, with a composite disruption score reflecting the solution's overall impact. Sclepios demonstrated significant potential to enhance hospital workflows and administrative efficiency, earning the WeLink.Care Label as a result. This structured process ensures that only solutions delivering measurable value and innovation are recognized, enabling healthcare stakeholders to adopt tools that drive real-world improvements.

SCLEPIOS

Introduction to the company

Sclepios is a promising French startup founded on May 8, 2023, by Dr. Andreï Galindo, an experienced healthcare professional. The company, headquartered at the Eurosanté incubator in Lille, operates with a clear mission: to alleviate the administrative burden faced by healthcare professionals, particularly in hospital settings. By leveraging cutting-edge artificial intelligence, Sclepios aims to streamline diagnostic coding processes and optimize hospital billing, addressing critical inefficiencies that impact both financial performance and clinical workflows. With a team composed of doctors, developers, and healthcare innovators, Sclepios has quickly positioned itself as a key player in e-health innovation. The company's AI-driven approach focuses on delivering tangible value to healthcare institutions, ensuring that medical professionals can devote more time to patient care rather than administrative tasks. Supported by early partnerships and promising pilot tests, Sclepios is steadily advancing towards its goal of transforming hospital operations and improving care efficiency across the healthcare continuum.

The Solution

Sclepios has developed an AI-based solution designed to optimize diagnostic coding and hospital billing processes in emergency services. Recognizing that hospitals face substantial financial losses due to incomplete or inaccurate coding, Sclepios automates this critical task, ensuring that diagnostic codes (e.g., ICD-10) are accurately recorded and directly integrated into hospital systems. By simplifying this process, the solution reduces the administrative workload for physicians, particularly in high-pressure environments like emergency departments. Beyond automation, Sclepios enhances the quality of medical documentation, ensuring that patient records are clearer, more comprehensive, and easier to interpret. This contributes to better billing outcomes and facilitates improved communication among healthcare professionals. By improving data structure and accessibility, Sclepios not only addresses financial challenges but also lays the groundwork for enhancing patient care through more streamlined processes.

Features and Benefits

One of the standout features of Sclepios is its ability to automatically extract and structure existing patient data to generate accurate diagnostic codes without manual intervention. This results in significant time savings, reducing the administrative effort for physicians from 20 minutes to as little as 5 minutes. Additionally, the solution improves billing accuracy, enabling hospitals to capture previously missed revenues, particularly for high-value services like emergency care packages (e.g., USCD). Sclepios also focuses on enhancing the quality and readability of patient records. By automating data processing, the solution ensures that both healthcare professionals and patients benefit from clearer and more structured information. This not only supports better financial outcomes for hospitals but also improves patient understanding of their care pathways. For healthcare providers, the time saved allows them to focus more on clinical responsibilities, fostering a more patient-centered approach to care delivery.

Compliance and Future Outlook

Sclepios places a strong emphasis on data security and compliance, operating on HDS-certified servers and adhering to the ISO 27001 standard for healthcare data management. All processed data is seamlessly integrated into the hospital's system (DPI), with no retention on external servers, ensuring strict privacy controls. Looking ahead, the company is focused on scaling its integration capabilities to work across various hospital systems and regions, with plans to expand into other European markets such as Switzerland and Belgium.

![WeLink.Care]

DISRUPTION SCORE

Sclepios AI demonstrates strong disruptive potential by addressing critical inefficiencies in hospital administrative processes. While scientific validation studies are ongoing, the solution already shows promise in improving billing accuracy, reducing physician workload, and enhancing data quality. With interoperability developments underway and successful early deployments in France, Sclepios is well-positioned for expansion into Belgium and Switzerland, offering a scalable solution to optimize healthcare workflows across diverse hospital systems.
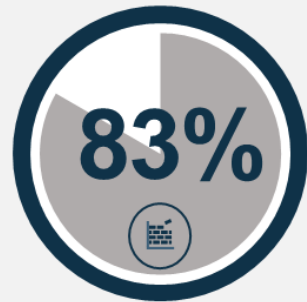
BUSINESS PERFORMANCE
83%
|~ very good ~|

CHANGE OF PRACTICES
100%
|~ very significant ~|

DISRUPTION POTENTIAL
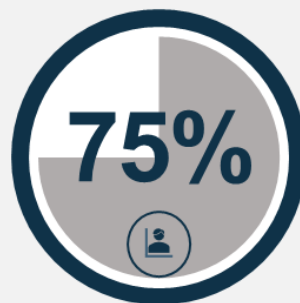**77%**
|~ high ~|
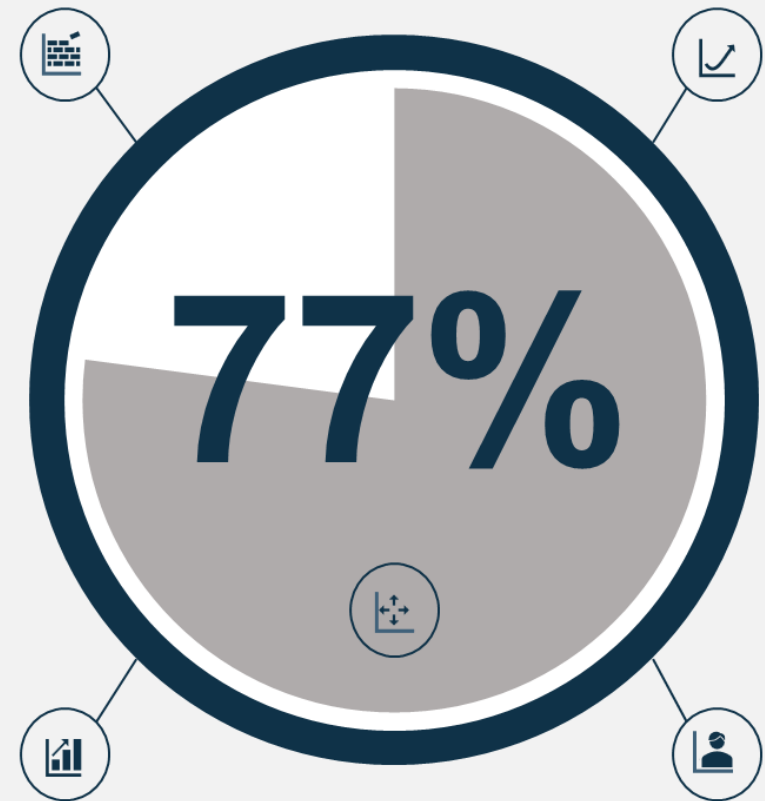
SOLUTION MATURITY
50%
|~ medium ~|

USER EXPERIENCE
75%
|~ good ~|

BUSINESS MODEL

Sclepios' business model demonstrates solid foundations for growth and sustainability. The startup has secured funding through private investors and innovation support from BPI, ensuring financial stability during its pre-commercial phase. With recurring revenue streams already in place and full ownership of its AI intellectual property, Sclepios anticipates profitability by late 2024. While customer acquisition costs and retention rates remain undefined, ongoing contracts and early market traction highlight its strong potential for scalability.
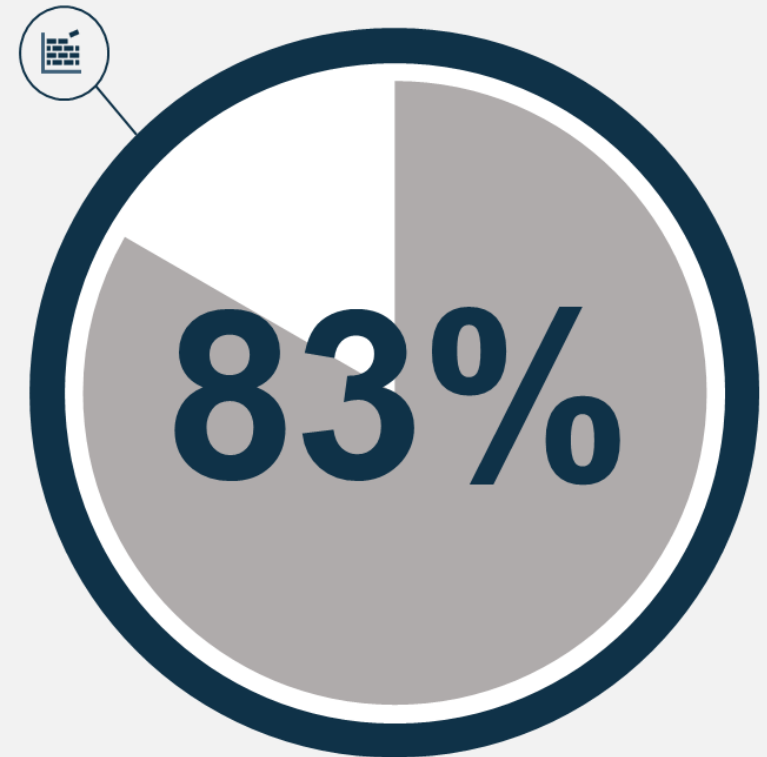
BUSINESS MODEL

|~ very good ~|

COMMERCIAL READINESS LEVEL

7

|~ first sales ~|

BUSINESS PERFORMANCE

83%

|~ very good ~|

SOLUTION MATURITY

Sclepios AI is a promising, newly developed solution currently in its pre-commercialization phase. Backed by a robust team of experienced developers, entrepreneurs, and practicing physicians, the product has reached full technical readiness. A clinical study underway at Lille University Hospital aims to validate its impact on medical workflows and billing accuracy. While the solution's maturity is still evolving, its solid design and focused testing position it well for broader market deployment.

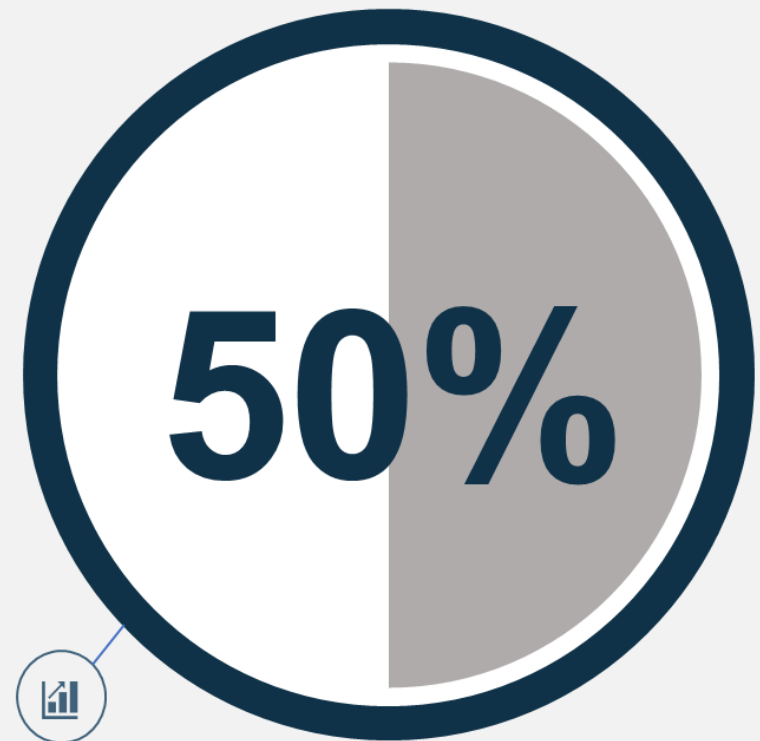## CLINICAL TRIALS

|~ no published studies ~|

PREMS & PROMS

|~ insufficient ~|

DESIGN APPROACH

|~ adequate ~|

SOLUTION MATURITY

50%

|~ medium ~|

TECHNOLOGY READINESS LEVEL

7

|~ operating prototype ~|

CHANGE OF PRACTICES

Sclepios AI significantly enhances medical workflows by improving data readability, automating diagnostic coding, and optimizing billing processes, particularly in emergency departments. The solution saves physicians valuable time, allowing them to focus on patient care and streamline transfers or discharges. Hosted on HDS-certified servers and aligned with ISO 27001 standards, Sclepios prioritizes data security. Currently integrated with Hôpital Manager, it aims for full interoperability with hospital systems to drive widespread adoption and efficiency gains.

PRACTICES MEASURE POINTS
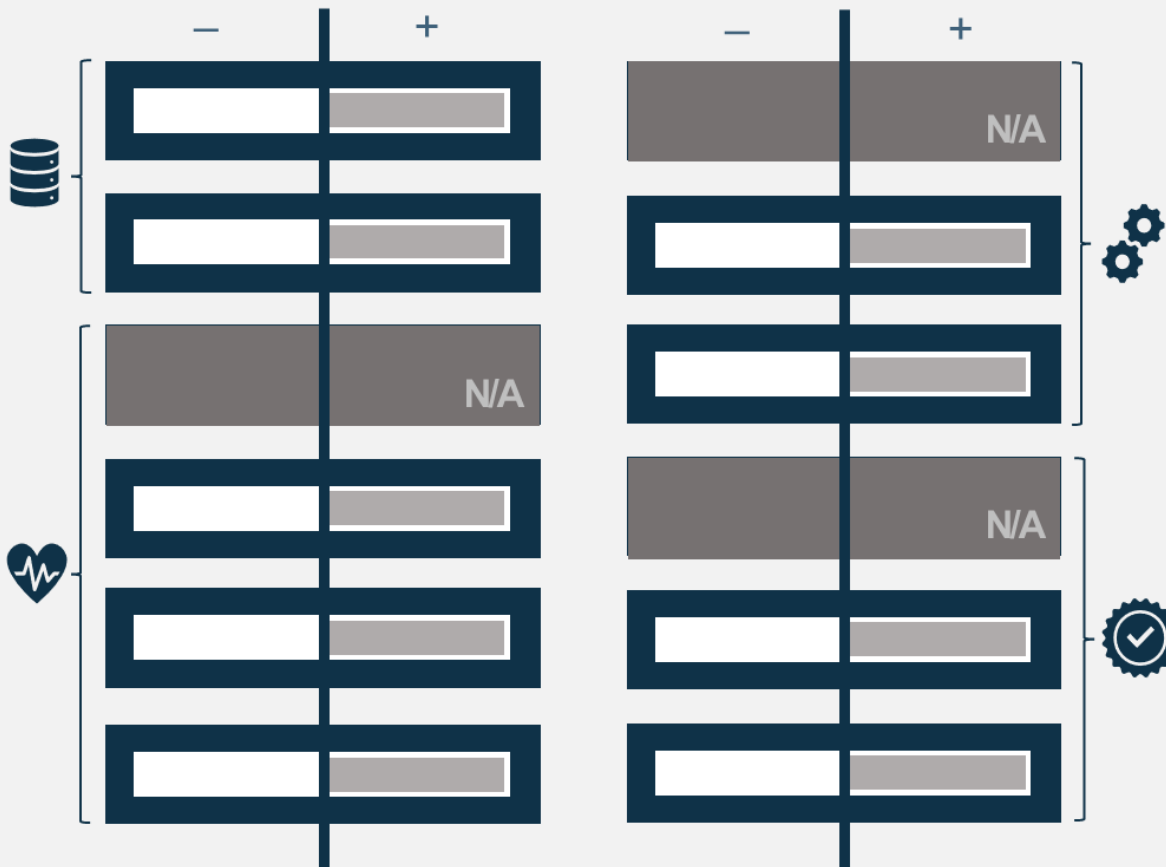
|~ 9 relevant measure points ~|

CHANGE OF PRACTICES

100%
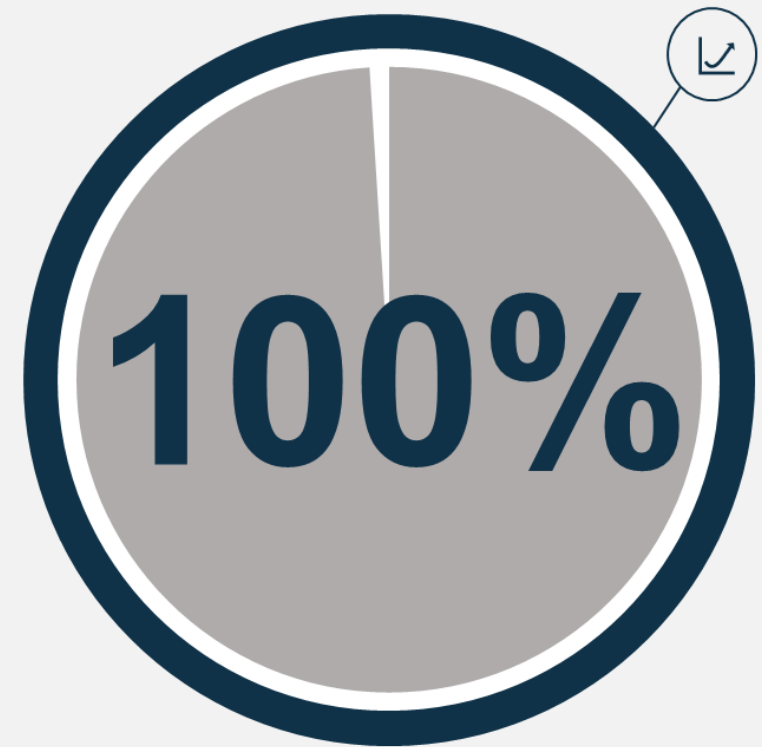
|~ very significant ~|

USER EXPERIENCE : THE PROFESSIONAL AND PATIENT PERSPECTIVE

Sclepios AI delivers a seamless user experience tailored to both healthcare professionals and patients. Designed for ease of use, the solution requires minimal training—just 20 minutes—and includes responsive support services with replies typically within 24 hours. For hospitals, it offers customization to meet specific needs. Patients benefit from clearer, more readable discharge letters, improving their understanding and adherence to treatment plans. This dual acceptability ensures Sclepios AI enhances communication, workflow efficiency, and patient engagement.
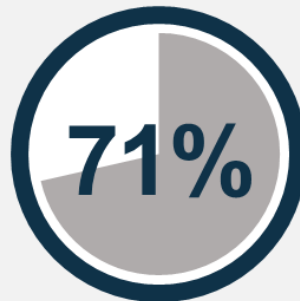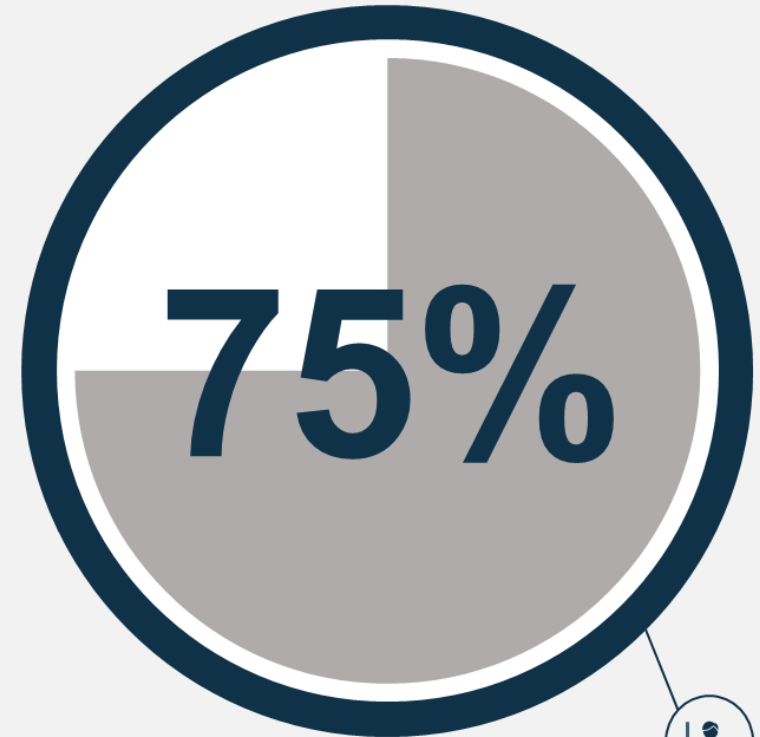

80%

|~ very good ~|

PROFESSIONAL EXPERIENCE

PATIENT EXPERIENCE

71%

|~ good ~|

USER EXPERIENCE

75%

|~ good ~|

LINKS AND RESOURCES

https://sclepios-ia.com/

https://label.welink.care/

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This report is based on the information provided by the scored company, input from various stakeholders, and the application of the WeLink.Care© methodology by OZConsulting. The findings, scores, and evaluations presented are intended solely for informational purposes and do not constitute a guarantee or endorsement of the quality, effectiveness, or commercial viability of the evaluated digital health solution.

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