# THE WELINK.CARE LABEL HAS BEEN AWARDED TO



# ON THE 12<sup>TH</sup> OF SEPTEMBER 2022 WITH THE HIGH DISRUPTION SCORE OF 78 %



Dr. Thierry Vermeeren, CEO

The WeLink.Care label uses a composite index scoring the disruption value of a digital solution use case in the daily health practice. Our expert team has reviewed the preselected digital solution with a set of 35 points of measure, based on interviews, documents research and analysis.



### OSIMIS RECEIVES THE WELINK.CARE LABEL

#### Introduction

We are pleased to announce that Osimis has been awarded the prestigious WeLink.Care Label, recognizing its innovative approach to integrating artificial intelligence (AI) into hospital radiology workflows. By streamlining AI adoption through its Osimis Gateway, the company eliminates administrative and technical barriers, allowing hospitals to rapidly deploy AI solutions for medical imaging. This distinction underscores Osimis' role in enhancing radiologists' efficiency and optimizing diagnostic accuracy through seamless AI integration.

#### About the WeLink.Care Label

The WeLink.Care Label was created to identify and highlight the most innovative and impactful eHealth solutions. Initially launched in 2020, the label set out to address urgent healthcare challenges by recognizing digital solutions that enhance medical practices and improve patient outcomes. It has since evolved into a widely recognized certification, distinguishing solutions that demonstrate strong technological innovation, scalability, and clinical relevance.

Recipients of the WeLink.Care Label undergo a rigorous evaluation process that assesses their ability to drive measurable improvements in healthcare delivery. The label serves as a mark of excellence, indicating that a solution not only meets high industry standards but also has the potential to transform medical practices. For Osimis, this recognition confirms its disruptive role in radiology, facilitating the seamless adoption of AI solutions in hospitals.

#### **The Evaluation Process**

The WeLink.Care Label is awarded following a meticulous evaluation process designed to assess a solution's innovation, impact, and market readiness. This multi-step methodology ensures that certified solutions provide tangible benefits to healthcare providers and patients alike. Each solution is reviewed for its clinical relevance, technological maturity, and potential for healthcare disruption. Only solutions that address significant challenges in medical practice and demonstrate a clear value proposition are shortlisted for further evaluation.

The evaluation process examines five critical dimensions: Business Model, Solution Maturity, Change in Practices, and User Experiences for both professionals and patients. Each dimension is assessed through detailed subcategories, providing a holistic view of the solution's strengths and areas for growth. Information is gathered through interviews with key stakeholders, including solution providers, healthcare professionals, and hospital administrators. This is complemented by an in-depth review of technical documentation, clinical studies, regulatory compliance, and market performance, ensuring a comprehensive and objective assessment.

A composite disruption score is assigned based on performance across the evaluated dimensions. Solutions that achieve a high disruption score and demonstrate strong clinical and operational benefits receive the WeLink.Care Label, confirming their readiness to impact modern healthcare. Through this rigorous process, Osimis has demonstrated its ability to revolutionize radiology through AI integration, providing hospitals with a seamless, secure, and efficient platform for adopting cutting-edge medical imaging solutions.



### OSIMIS

#### Introduction to the company

Founded in 2015 and headquartered in Liège, Belgium, Osimis is a pioneering company specializing in AI integration for radiology. Originally focused on inter-hospital connectivity and medical imaging portals, Osimis has evolved to concentrate exclusively on its Osimis Gateway, a platform that simplifies the deployment of AI solutions in hospitals. By bridging the gap between AI vendors and healthcare providers, Osimis enables seamless integration of cutting-edge imaging technologies into clinical workflows. With a presence in seven countries across Europe, Switzerland, and Brazil, Osimis has established itself as a key enabler of AI adoption in medical imaging. The company's expertise, combined with its deep connections in the radiology field, allows it to offer hospitals a streamlined approach to AI implementation. Osimis operates as both a scale-up in financial and human resources and a startup in AI-driven hospital integration, positioning itself at the forefront of a rapidly evolving healthcare landscape.

#### **The Solution**

Osimis provides a plug-and-play AI integration platform that simplifies the deployment of medical imaging AI solutions within hospitals. Its Osimis Gateway eliminates the technical, administrative, and regulatory barriers hospitals face when implementing AI technologies, reducing what would traditionally take months into just a few weeks. Instead of hospitals having to navigate data protection agreements, security protocols, pricing negotiations, and software compatibility, Osimis centralizes and simplifies the entire process. Specializing in radiology, Osimis enhances CT scan and MRI workflows, anonymizes patient data, and directs medical images to the most appropriate AI solution for analysis. Unlike many competitors, Osimis remains vendor-neutral, always offering hospitals multiple AI solutions for the same use case. This ethical approach ensures hospitals receive tailored AI tools that best meet their specific clinical needs without commercial bias.

#### **Features and Benefits**

Osimis offers hospitals a single point of contact for integrating multiple AI imaging solutions, drastically simplifying the contracting, compliance, and deployment processes. Its platform provides pre-integrated AI solutions, enabling hospitals to activate and implement AI technologies within weeks instead of months. This efficiency reduces operational burdens on IT teams and ensures rapid access to cutting-edge diagnostic tools. Beyond integration, Osimis enhances radiologist efficiency by leveraging AI for faster, more accurate diagnoses, reducing unnecessary examinations, and optimizing resource allocation. By automating image processing and anomaly detection, Osimis supports radiologists in handling the 10% annual increase in medical imaging exams, helping to mitigate workforce shortages and improve patient outcomes. Additionally, its helpdesk and support services, available even on weekends, ensure seamless hospital operations.

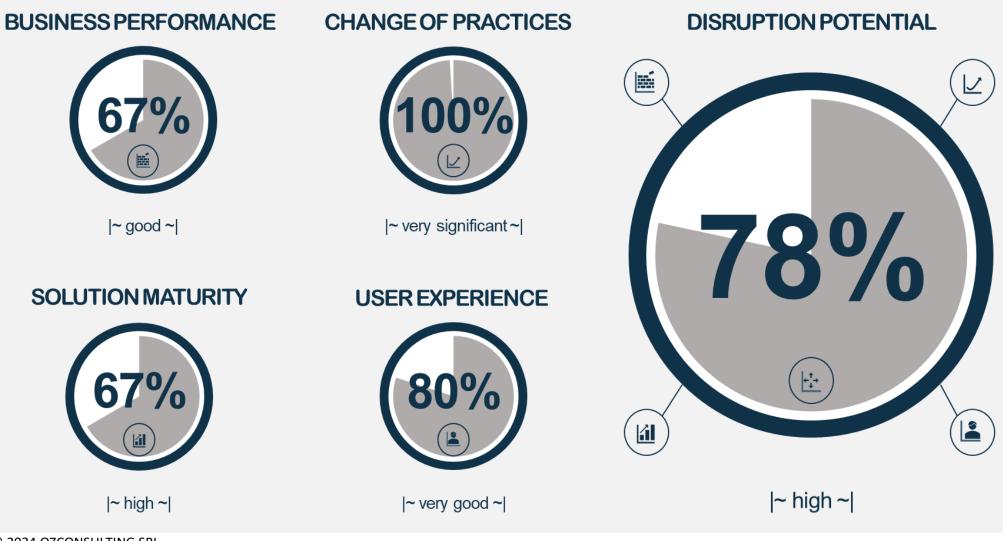
#### **Compliance and Future Outlook**

Osimis prioritizes regulatory compliance and data security, adhering to CE, ISO, and FDA standards for AI vendors while operating its cloud-based platform under strict GDPR and hospital data protection agreements. While not required to hold CE or ISO certification itself, Osimis ensures that every integrated AI solution meets these high standards. Looking ahead, Osimis plans to expand its solution portfolio, incorporating additional AI technologies to further enhance radiology workflows. With hospitals increasingly recognizing AI as a co-pilot to radiologists, Osimis is well-positioned to become a leading force in AI-driven medical imaging. By steadily growing its market presence and refining its integration capabilities, Osimis aims to shape the future of AI-powered radiology on a global scale.



### **DISRUPTION SCORE**

Osimis achieves a high disruption score by revolutionizing AI integration in medical imaging. Built on the Orthanc open-source platform, its Osimis Gateway enables seamless PACS-to-PACS exchanges, cloud archiving, and AI-powered imaging analysis. Key differentiators include interoperability, data anonymization, and vendor-neutral AI integration, allowing hospitals to rapidly deploy cutting-edge solutions. By eliminating administrative and technical barriers, Osimis accelerates AI adoption, enhancing radiology workflows and diagnostic efficiency across multiple healthcare settings.





# **BUSINESS MODEL**

Osimis has progressed beyond the R&D phase, with its Osimis Gateway successfully adopted in multiple hospital settings across seven countries. The company's financial trajectory is strengthening, with improving returns on total assets. While its debt ratio remains high, successful fundraising rounds totaling  $\leq$ 4.4 million reflect strong investor confidence in its AI integration model. This solid financial backing supports Osimis' continued growth, market expansion, and technological advancements in radiology AI deployment.

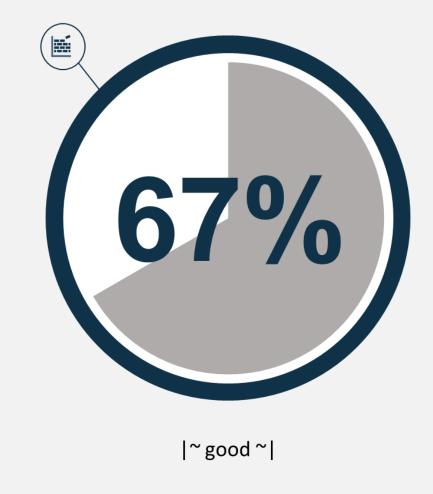


**BUSINESS MODEL** 



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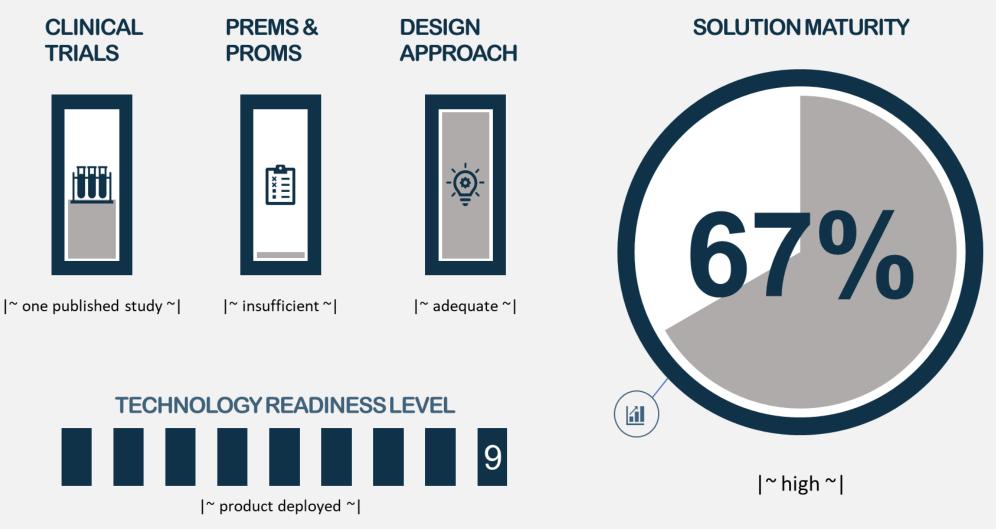
# **BUSINESS PERFORMANCE**





# SOLUTION MATURITY

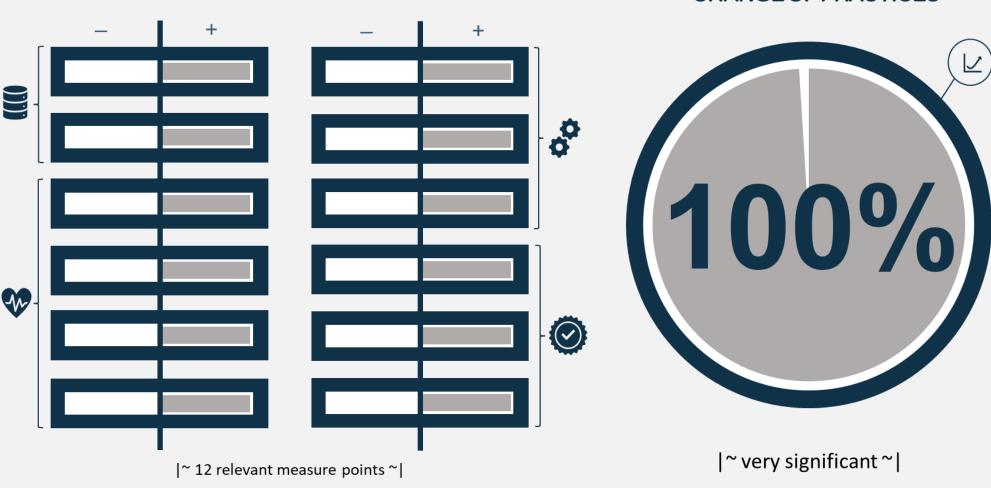
Osimis demonstrates a moderate level of solution maturity, with active deployment in seven countries across Europe, Switzerland, and Brazil. While Osimis itself has not conducted clinical studies, it rigorously selects AI solutions that are scientifically validated, guided by its team of two radiologists. The company is considering conducting its own studies on AI efficiency in radiology, which would further enhance credibility, optimize workflows, and strengthen its market position in the evolving AI healthcare landscape.





# CHANGE OF PRACTICES

Osimis is driving a major transformation in radiology by streamlining AI integration through its Osimis Gateway, a specialized radiology marketplace. With radiological exams increasing by 10% annually, doctors are overwhelmed—Osimis alleviates this burden by enabling AI-assisted diagnostics across X-ray, CT, and MRI. Built on enhanced Orthanc technology, Osimis also fosters collaboration via CMRad, a radiology network for complex cases. Compliant with CE, FDA, ISO, GDPR, and Brazil's LGPD, Osimis ensures secure and efficient AI adoption.



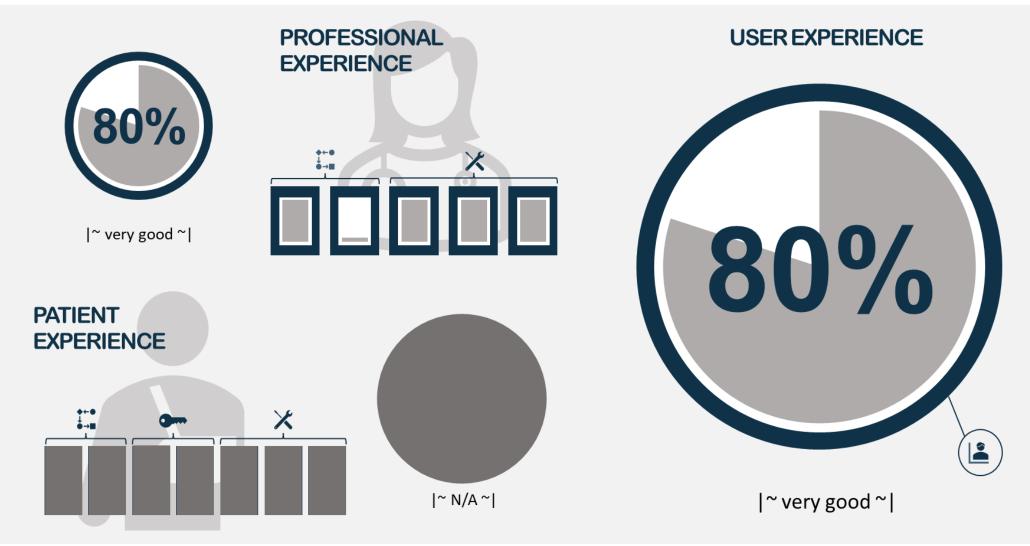
PRACTICES MEASURE POINTS

**CHANGE OF PRACTICES** 



### USER EXPERIENCE : THE PROFESSIONAL AND PATIENT PERSPECTIVE

Osimis offers a highly accepted, plug-and-play solution for AI integration in radiology diagnostics. Hospitals follow a structured four-phase process: initial discussions, contract negotiation, deployment, and a test-drive period (1-2 months) before full production and invoicing. As a single point of contact, Osimis handles all configurations, ensuring a seamless experience. While not customizable by hospitals, its secure cloud-based architecture and dedicated helpdesk support guarantee efficient implementation and reliable system performance.



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### LINKS AND RESOURCES

https://www.beangels.eu/fr/projets/osimis

https://label.welink.care/

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